Zホールディングス株式会社 2022年度第2四半期 セグメント別連結損益計算書 推移表 (IFRS) Z Holdings Corporation FY2022/Q2 Consolidated Statements of Income Trend (IFRS)

		2021年度	FY2021		2022年度	FY2022	当四半期	前四半期比	I QoQ	前年同四半期	ILL I YoY	単位: 百万円 通期 Ft	
連結 Grand Total	Q1	Q2	Q3	Q4	Q1	Q2	与四年期 売上高比率 % of Revenue	增減額 Increase / Decrease	增減率 % Change	增減額 Increase / Decrease	增減率 % Change	FY2020	FY2021
売上収益 Revenue	373,352	377,610	409,174	407,284	390,565	394,343	100.0%	3,777	+1.0%	16,733	+4.4%	1,205,846	1,567,421
売上原価 Cost of sales	119,569	120,449	126,390	130,613	122,249	123,684	31.4%	1,434	+1.2%	3,234	+2.7%	432,446	497,021
販売費及び一般管理費 Selling, general and administrative expenses	202,397	208,099	221,738	270,350	218,595	230,082	58.3%	11,486	+5.3%	21,982	+10.6%	591,964	902,586
販売促進·広告宣伝費	35,350	35,403	45,524	67,052	37,309	39,039	9.9%	1,730	+4.6%	3,636	+10.3%	109,630	183,331
Sales promotion & advertising and promotional expenses その他販管費 Other SGA expenses	167,047	172,696	176,214	203,298	181,285	191,042	48.4%	9,756	+5.4%	18,346	+10.6%	482,334	719,255
その他収益及び貨用6,8,9,13,15		15,022	-	6,667		9,180	2.3%	9,180	n.a.	-5,842	-38.9%	-19,310	21,690
Other income and expenses ^{6, 8, 9, 13, 15} 調整後EBITDA ¹ Adjusted EBITDA ¹	86,355	100,833	97,929	46,368	86,520	80,675	20.5%	-5,844	-6.8%	-20,157	-20.0%	294,837	331,486
調整後EBITDAマージン	23.1%	26.7%	23.9%	11.4%	22.2%	20.5%	n.a.	-1.7%	n.a.	-6.2%	n.a.	24.5%	21.1%
Adjusted EBITDA margin 調整後EPS (円) ²	3.56	4.00	1.98	1.23	3.57	1.25	n.a.	-2.32	-65.0%	-2.75	-68.8%	18.27	10.77
Adjusted EPS (JPY) ²		2021年度	FY2021		2022年度		当四半期	前四半期比		前年同四半期		通期 Fi	ull Year
メディア事業 ^{4, 5, 10, 16} Media Business ^{4, 5, 10, 18}	Q1	Q2	Q3	Q4	Q1	Q2	売上高比率 % of Revenue	增減額 Increase / Decrease	增減率 % Change	增減額 Increase / Decrease	增減率 % Change	FY2020	FY2021
売上収益 Revenue	148,776	155,356	167,574	169,495	153,718	154,389	100.0%	670	+0.4%	-967	-0.6%	366,924	641,202
LINE 広告 LINE Advertising	42,722	46,167	51,047	49,000	48,817	48,607	31.5%	-209	-0.4%	2,440	+5.3%	15,998	188,938
ディスプレイ広告 Display Advertising	25,071	26,853	29,360	28,614	27,369	26,215	17.0%	-1,153	-4.2%	-638	-2.4%	9,343	109,900
7 アカウント広告 Account Advertising 3 その他LINE広告 Other LINE Advertising	16,120 1,530	17,713 1,600	20,139 1,547	18,812 1,574	19,883 1,565	20,858 1,534	13.5%	974	+4.9%	3,145	+17.8%	6,077 578	72,786 6.252
ヤフー広告 Yahoo! JAPAN Advertising	76,763	80,203	86,283	90,087	80,960	82,920	53.7%	1,959	+2.4%	2,717	+3.4%	301,100	333,337
検索広告 Search Advertising	43,331	44,776	47,904	49,383	46,995	47,676	30.9%	681	+1.5%	2,900	+6.5%	163,681	185,396
ディスプレイ広告 (運用型) Display Advertising (Programmatic) ディスプレイ広告 (予約型) Display Advertising (Reservation)	28,909 4,522	30,740 4,685	32,045 6.334	34,033 6,670	30,213 3,752	30,858 4.384	20.0%	645 632	+2.1%	118 -300	+0.4%	116,062 21,356	125,729 22.212
ディスプレイ広告 (予約型) Display Advertising (Reservation) その他 Others	29,289	28,985	30,243	30,407	23,939	22,860	14.8%	-1,079	-4.5%	-6,124	-21.1%	49,825	118,925
売上原価 Cost of sales	32,234	34,060	35,790	37,026	30,235	31,423	20.4%	1,187	+3.9%	-2,637	-7.7%	95,820	139,112
販売費及び一般管理費	60,608	62,941	65,846	75,421	63,904	68,477	44.4%	4,573	+7.2%	5,536	+8.8%	116,845	264,817
Selling, general and administrative expenses 販売促進・広告宣伝費	6,038	6,486	8,392	14,540	6,106	7,221	4.7%	1,115	+18.3%	735	+11.3%	18,801	35,456
Sales promotion & advertising and promotional expenses その他販管費	54,570	56,455	57,454	60,881	57,798	61,256	39.7%	3,457	+6.0%	4,801	+8.5%	98,043	229,360
Other SGA expenses その他収益及び費用 ^{6, 8, 9, 15, 17}	34,370	-	-	6,667	37,730	9,180	5.9%	9,180	n.a.	9,180	n.a.	-1,270	6,667
Other income and expenses ^{6, 6, 6, 6, 15, 17} 調整後EBITDA ¹	61,307	63,548	71,347	63,831	65,254	60,101	38.9%	-5,152	-7.9%	-3,447	-5.4%	162,605	260,035
Adjusted EBITDA' 調整後EBITDAマージン	41.2%	40.9%	42.6%	37.7%	42.5%	38.9%	n.a.	-3.5%	n.a.	-2.0%	n.a.	44.3%	40.6%
Adjusted EBITDA margin LINE 調整後EBITDA	23,281	24,905	29,014	22,754	26,218	23,312	15.1%	-2,905	-11.1%	-1,592	-6.4%	9,466	99,955
´LINE adjusted EBITDA LINE 調整後EBITDAマージン	38.2%	38.9%	41.8%	33.7%	38.9%	35.2%	n.a.	-3.7%	n.a.	-3.8%	n.a.	42.2%	38.2%
Adjusted EBITDA margin ヤフー 調整後EBITDA	38,025	38,643	42,332	41,077	39,035	36,788	23.8%	-2,247	-5.8%	-1,854	-4.8%	153,138	160,079
Yahoo! JAPAN adjusted EBITDA ヤフー 調整後EBITDAマージン	43.3%	42.3%	43.1%	40.3%	45.2%	41.8%	n.a.	-3.5%	-3.6 % n.a.	-0.5%	n.a.	44.5%	42.2%
Adjusted EBITDA margin	43.378	2021年度		40.3%	2022年度			前四半期比		前年同四半期		通期 Ft	
コマース事業 ^{10, 16} Commerce Business ^{10, 16}	Q1	Q2	Q3	Q4	Q1	Q2	当四半期 売上高比率 % of Revenue	增減額	增減率	增減額	增減率	FY2020	FY2021
売上収益 	195,979	192,622	213,706	208,611	205,629	205,911	100.0%	Increase / Decrease	% Change +0.1%	Increase / Decrease	% Change +6.9%	746,116	810,920
Revenue 物版EC Merchandise EC	160,006	154,878	174,266	165,594	166,824	164,856	80.1%	-1,967	-1.2%	9,978	+6.4%	590,402	654,745
Keyelide	160,006 74,810	154,878 73,771	174,266 87,380	165,594 80,445	166,824 79,392			-1,967 -2,256	-1.2% -2.8%	9,978 3,365	+6.4%	590,402 269,844	654,745 316,408
************************************	74,810 14,034	73,771 13,608	87,380 15,130	80,445 13,714	79,392 14,052	164,856 77,136 13,632	80.1% 37.5% 6.6%	-2,256 -419	-2.8% -3.0%	3,365 23	+4.6%	269,844 53,199	316,408 56,488
************************************	74,810 14,034 71,161	73,771 13,608 67,498	87,380 15,130 71,755	80,445 13,714 71,434	79,392 14,052 73,379	164,856 77,136 13,632 74,087	80.1% 37.5% 6.6% 36.0%	-2,256 -419 708	-2.8%	3,365 23 6,589	+4.6%	269,844 53,199 267,357	316,408 56,488 281,849
************************************	74,810 14,034	73,771 13,608	87,380 15,130	80,445 13,714	79,392 14,052	164,856 77,136 13,632	80.1% 37.5% 6.6%	-2,256 -419	-2.8% -3.0% +1.0%	3,365 23	+4.6% +0.2% +9.8%	269,844 53,199	316,408 56,488
特別ECC Merchandise EC ラコゲング事業 Shopping Business リユーネ事業 Reuse Business アスクル BtoB 事業 ASKUL's BloB-related Business サービスEC Services EC その他 Others あ上原価	74,810 14,034 71,161 2,837	73,771 13,608 67,498 4,740	87,380 15,130 71,755 5,526	80,445 13,714 71,434 4,565	79,392 14,052 73,379 5,357	164,856 77,136 13,632 74,087 7,998	80.1% 37.5% 6.6% 36.0% 3.9%	-2,256 -419 708 2,640	-2.8% -3.0% +1.0% +49.3%	3,365 23 6,589 3,258	+4.6% +0.2% +9.8% +68.7%	269,844 53,199 267,357 15,790	316,408 56,488 281,849 17,669
************************************	74,810 14,034 71,161 2,837 33,134	73,771 13,608 67,498 4,740 33,004	87,380 15,130 71,755 5,526 33,913	80,445 13,714 71,434 4,565 38,452	79,392 14,052 73,379 5,357 33,447	164,856 77,136 13,632 74,087 7,998 33,056	80.1% 37.5% 6.6% 36.0% 3.9%	-2,256 -419 708 2,640 -391	-2.8% -3.0% +1.0% +49.3% -1.2%	3,365 23 6,589 3,258	+4.6% +0.2% +9.8% +68.7% +0.2%	269,844 53,199 267,357 15,790	316,408 56,488 281,849 17,669 138,505
************************************	74,810 14,034 71,161 2,837 33,134 85,223	73,771 13,608 67,498 4,740 33,004 84,072	87,380 15,130 71,755 5,526 33,913 88,882	80,445 13,714 71,434 4,565 38,452 91,496	79,392 14,052 73,379 5,357 33,447 88,961	164,856 77,136 13,632 74,087 7,998 33,056 88,853	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2%	-2,256 -419 708 2,640 -391	-2.8% -3.0% +1.0% +49.3% -1.2%	3,365 23 6,589 3,258 51 4,780	+4.6% +0.2% +9.8% +68.7% +0.2%	269,844 53,199 267,357 15,790 139,924 329,683	316,408 56,488 281,849 17,669 138,505 349,675
************************************	74,810 14,034 71,161 2,837 33,134 85,223 88,023	73,771 13,608 67,498 4,740 33,004 84,072 85,159	87,380 15,130 71,755 5,526 33,913 88,882 98,403	80,445 13,714 71,434 4,565 38,452 91,496 110,425	79,392 14,052 73,379 5,357 33,447 88,961 92,322	164,856 77,136 13,632 74,087 7,998 33,056 88,853 94,475	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2%	-2,256 -419 708 2,640 -391 -108 2,153	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3%	3,365 23 6,589 3,258 51 4,780 9,316	+4.6% +0.2% +9.8% +68.7% +0.2% +5.7% +10.9%	269,844 53,199 267,357 15,790 139,924 329,683 310,322	316,408 56,488 281,849 17,669 138,505 349,675
************************************	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054	164,856 77,136 13,632 74,087 7,998 33,056 88,853 94,475 27,775	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9%	-2,256 -419 708 2,640 -391 -108 2,153 2,721	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9%	3,365 23 6,589 3,258 51 4,780 9,316 5,079	+4.6% +0.2% +9.8% +68.7% +0.2% +5.7% +10.9% +22.4%	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085
特別ECC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268	164,856 77,136 13,632 74,087 7,998 33,056 88,853 94,475 27,775 66,699	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4%	-2,256 -419 708 2,640 -391 -108 2,153 2,721	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079	+4.6% +0.2% +9.8% +68.7% +0.2% +5.7% +10.9% +22.4% +6.8%	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085
特別ECC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268	164,856 77,136 13,632 74,087 7,998 33,056 88,853 94,475 27,775 66,699	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a.	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079	+4.6% +0.2% +9.8% +68.7% +0.2% +5.7% +10.9% +22.4% +6.8%	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
参照EC(Merchandse EC クラピング事業(Shopping Business リユース事業(Reuse Business アスクル BtoB事業(ASKUL's BtoB-related Business サービスE(Services EC その他(Others 赤上原価 Cost of sales 販売提及ケー酸管理費 Selling, general and administrative orpenses 販売程度と「社会管理費 Sales promotion & advertisaing and promotional expenses なの他配合が同じません。 での他などの表現が発生している。 での他などの表現が表現している。 「大き	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - 35,878 18.6%	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18,2%	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 17.5% 17.5% 17.5% 18.1%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568 - -1,464 -0.7%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1,2%	+4.6% +0.2% +9.8% +0.87% +0.2% +5.7% +10.9% +22.4% n.a. +0.1% n.a.	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 20,4%	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
特別ECC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 7.a. 17.5%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +9.8% +9.8% +0.2% +0.2% +10.2% +5.7% +10.9% +22.4% +6.8% n.a. +0.1% n.a.	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
物版EC(Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - 35,878 18,6% 2021年度	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5%	80.445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18,2%	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 - 35,932 17,5%	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 2.4% n.e.	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +9.8% +08.7% +0.2% +5.7% +10.9% +22.4% -0.1% -0.1% -0.1% -0.1% -0.1%	269,844 53,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 20,4%	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 16,2%
参照EC(Merchandae EC クヨゲンク事業(Shopping Business リユー本事業(Reuse Business アスクル BtoB事業(ASKUL's BtoB-related Business サービスE(Services EC その他(Others 本上版価 Coctat of sales 販売祭及ひ一般管理祭 Sales promotion & advertising and promotional expenses 販売役進・広告窓伝費 Sales promotion & advertising and promotional expenses その他配管型の行動性。 Other どろんな内容のは の作的になるのよりである。 対策後をETIOA Adjusted EBITDA margin 東部検修ETIDA 「開発後をETIDA」 「日本の表現した」 「	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1%	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - 35,878 18,6% 201年度	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5%	80.445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9.9%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 - 35,932 17.5%	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 7.6%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568 -1,464 -0,7%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1.2% ####################################	+4.6% +0.2% +9.8% +88.7% +0.2% +5.7% +0.2% +5.7% +10.9% +22.4% -6.8% -n.a. +0.1% -n.a. Httpv/	269,844 53,199 267,357 15,790 139,924 329,883 310,322 80,853 229,469 -2,910 152,298 20,4%	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 16.2%
参照EC(Merchandise EC クヨゲンク事業(Shopping Business リユー本事業(Reuse Business アスクル BtoB事業(ASKL's BtoB-related Business サービスE(Services EC その他(Others 赤上京価 Coct of faules 販売度及び一般管理度 Seller, poreval and administrative expenses 販売度及び一般管理度 Other SGA apprints その他の企及び背景化。 のであるないである。 のでは、などの事態と のでは、自然である。 のでは、自然	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450	73,771 13,608 67,488 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,878 18,6% 221年度 02 28,799 28,330 11,535	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18.5%	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18,2% 2022年度 Q1 30,316 30,507 13,901	164,856 77,136 13,632 74,087 7,988 33,056 88,853 94,475 27,775 66,699 . 35,932 17,55%	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 0.a. 17.5% 0.a. 17.5% 18.Entar % of Real at 100.0% 100.9% 42.8%	-2.256 -419 708 2.640 -391 -108 2.153 2.721 -5681,464 -0.7% MREWRITE MARKET Decrease 2.728 2.841	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -0.8% -0.9% +1.8% -0.9% +9.0% +9.0% +9.0% +1.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1,2% ####################################	+4.6% +0.2% +0.2% +9.8% +68.7% +10.9% +5.7% +10.9% +22.4% +6.8% n.a. +0.1% n.a. 1bt Yov	269,844 63,199 267,357 15,799 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 20,4% ####################################	316,408 56,488 281,849 11,6699 138,505 349,675 362,011 120,085 261,926 - 131,539 16,2% III Yew FY2021 110,797 108,840 50,069
等数配EC(Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% IFY2021 Q3 26,668 26,088 13,618 8,279	80,445 13,714 71,434 4,565 38,455 110,425 40,971 69,453 20,621 9,9% Q4 27,730 27,126 13,464 7,596	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% C2 33,044 9,454 9,652	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. *********************************	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% 耐性學院比 對注意 borcesse / Decresse 2,728 2,841 -252 1,217	-2.8% -3.0% +1.0% +49.3% -1.2% +2.3% +2.3% +10.9% -0.8% -0.8% -0.8% -1.2	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1.2% \$14,245 horease / Decresse 4,245 5,018 2,618	+4.6% +0.2% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +2.4% +6.8% -n.a. +0.1% -n.a. Htt/vv/ Wilst % Change +14.7% +17.7% +12.9%	269,844 63,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 20,496 87,438 87,268 42,782 31,700	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 6,2% #Year FY2021 108,840 50,069 32,447
特別ECC Merchandise EC タコゲンク事業 Shopping Business リユー本事業 Reuse Business アスクル BtoB事業 ASKUL's BtoB-related Business サービスEC Services EC その他 Others 赤上双値 Coctat of sales 販売権及ひ一般管理を Soles promotion & advertising and promotional expenses 販売権及び 「会社・企業を受ける。 販売を達した告意を受ける。 Soles promotion & advertising and promotional expenses その他の位立のより作用。 Other incore and expenses*・3 開発後をBTDA Adjusted EBTDA Trangin 東記をは、15 Strategio Business*10.10 東記をは、15 Strategio Business*10.10 東記をは、15 PayPay Card*1、17 PayPay Card*1、17 PayPayDank*2 マークを使じる時間 PayPayDank*2 ・その他の金融 Other Fintech その他の金融 Other Fintech その他の金融 Other Fintech その他の金融 Other Fintech	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450	73,771 13,608 67,488 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,878 18,6% 221年度 02 28,799 28,330 11,535	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18.5%	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18,2% 2022年度 Q1 30,316 30,507 13,901	164,856 77,136 13,632 74,087 7,988 33,056 88,853 94,475 27,775 66,699 . 35,932 17,55%	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 0.a. 17.5% 0.a. 17.5% 18.Entar % of Real at 100.0% 100.9% 42.8%	-2.256 -419 708 2.640 -391 -108 2.153 2.721 -5681,464 -0.7% MREWRITE MARKET Decrease 2.728 2.841	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -0.8% -0.9% +1.8% -0.9% +9.0% +9.0% +9.0% +1.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1,2% ####################################	+4.6% +0.2% +0.2% +9.8% +68.7% +10.9% +5.7% +10.9% +22.4% +6.8% n.a. +0.1% n.a. 1bt Yov	269,844 63,199 267,357 15,799 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 20,4% ####################################	316,408 56,488 281,849 11,6699 138,505 349,675 362,011 120,085 261,926 - 131,539 16,2% III Yew FY2021 110,797 108,840 50,069
第版EC Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,876 2024年度 02 28,799 28,330 11,535 8,548 8,246	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,596 18,596 18,668 26,668 13,618 8,279 4,191	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,128 13,464 7,596 6,065	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% Q1 30,316 30,507 13,901 8,435 8,170	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 66,6999 - 35,932 17,5% EPY2022 02 33,044 33,344 9,852 9,542	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 17.5% Reenue 100.0% 100.9% 42.8% 42.8% 42.8% 42.8% 43.8%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a3.9% (Cool 対策に関する ・9.3% +1.4.4% +16.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +9.8% +68.7% +0.2% +10.9% +22.4% +6.8% n.a. +0.1% n.a. #b yoy #### % Change +14.7% +17.7% +22.7% +12.9% +15.7%	269,844 63,199 267,357 15,790 139,924 329,883 310,322 80,853 229,469 -2,910 152,298 20.4% \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 10,2% FY2021 110,797 108,840 50,009 32,447 26,323
特別ECC Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,878 18,6% 2024年度 02 28,799 28,330 11,535 8,246 468	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% FY2021 Q3 26,668 26,088 13,618 8,279 4,191 579	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,136 13,464 1,596 6,065	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 - 35,932 17.5% PY 2002 02 33,044 33,349 14,154 9,652 9,642 -304	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 7.6% 7.6% 100.0% 100.0% 100.0% 100.0% 100.9% 128.9% 128.9% 128.9%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568 - -1,464 -0.7% MIENTILL MINIST Decrease 2,728 2,841 2,841 1,371 -112	-2.8% -3.0% +1.0% +1.0% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -3.9% -0.83.9% -0.8% +14.4% +16.8% -1.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - - 53 -1.2% MFERIEWE MALE MILLION 1,245 Foctorse 4,245 5,018 1,104 1,295 -773	+4.6% +0.2% +9.8% +8.7% +0.2% +10.9% +22.4% +6.8% n.a. +0.1% m.a. tb yoy #### % Change +14.7% +27.9% +15.7% -165.1%	269,844 63,199 267,357 15,790 139,924 329,833 310,322 80,853 229,469 -2,910 152,298 20.4% ####################################	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 16.2% #I Year FY2021 110,797 108,840 50,069 32,447 26,323 1,957
第版EC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,878 18,678 2024年度 02 28,799 28,330 11,535 8,548 8,246 468 3,569	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 - 35,932 17,5% FY2022 02 33,044 33,349 14,154 9,652 9,542 - 304 5,025	80.1% 37.5% 6.6% 30.0% 3.9% 16.1% 43.2% 45.9% 13.5% 7.2% 7.2% 10.0%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a. [Qoo Hallis Schange +9.0% +14.4% +16.8% n.a. +14.4%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - - 53 -1.2% MHPIENE HISTORIA 1,245 5,018 4,245 5,018 1,104 1,295 -773	+4.6% +0.2% +9.8% +68.7% +0.2% +10.9% +22.4% +6.8% n.a. +0.1% n.a. #b yoy #### % Change +14.7% +12.7% +22.7% +15.7% +15.5% +40.0%	269,844 63,199 267,357 15,790 139,924 329,833 310,322 80,853 229,469 -2,910 152,298 20.4% \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 16.2% #IYear FY2021 110,797 108,840 50,009 32,447 26,323 1,957 14,037
第版EC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 - - 35,878 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,596 FY2021 Q3 26,668 13,618 8,279 4,191 579 3,398 31,528	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,6999 - 35,932 17,5% PY2022 02 33,044 33,349 14,154 9,652 9,542 -304 5,025 36,693	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 17.5% 10.0% 10.0% 10.0% 10.9%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MEMMEL MISS 2,728 2,121 1,371 -112 650 2,216	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a. Quo #### % Change +9.0% +1.8% +14.4% +16.8% n.a. +14.9% +6.4%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +22.4% +6.8% n.a. +0.1% n.a. #b yoy #### % Change +14.7% +17.7% +12.9% +15.7% -165.1% +40.0% +12.8%	269,844 63,199 267,357 15,790 139,024 329,883 310,322 80,853 229,469 -2,910 152,298 20.4% \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 140,097 108,840 50,009 32,447 26,323 1,957 14,037 14,037
第版EC Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,596 [FY2021 Q3 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 C1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 66,699 - 35,932 17,5% PY2022 02 33,044 9,652 9,542 -304 5,025 36,693 3,319	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 17.5% 18.1% 18.1% 19.1% 19.1% 19.1% 10.0% 10.0% 10.0% 10.0%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MENTALL MARKEL	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a3.9% +9.3% +14.4% +16.8% n.a. +14.9% +6.4% -30.4%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1,2% ####################################	+4.6% +0.2% +9.8% +68.7% +0.2% +10.9% +5.7% +10.9% +22.4% +6.8% n.a. +0.1% n.a. #b yov #### % Change +14.7% +17.7% +12.9% +15.7% -165.1% +40.0% +12.8% -20.2%	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 20,4% 31,700 12,785 170 11,819 71,130 6,772	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 - 131,539 10,2% FY2021 110,797 108,840 50,009 32,447 26,323 1,957 14,037 132,755 17,441
第版EC Merchandee EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,783	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% IFY2021 Q3 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 20,621 9,9% 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,817	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1P/2022 02 33,044 9,652 9,542 -304 5,025 36,693 3,319 33,374	80.1% 37.5% 6.6% 36.0% 3.9% 13.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 17.5% 10.0% 100.9% 11.0% 10.0% 10.0% 10.0% 10.0% 10.0% 10.0%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568 -1,464 -0.7% MEN WILL WILL MARKET PORTUGUE 1,371 -112 650 2,216 -1,451 3,668	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a. +10.9% +10.9% +1.8% +14.4% +16.8% n.a. +14.9% +6.4% -30.4% +12.3%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1.2% ####################################	+4.6% +0.2% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +22.4% +6.8% n.a. +0.1% n.a. Hb vov ####% Change +14.7% +15.7% +12.9% +15.7% -165.1% +40.0% +12.8% -20.2% +17.7%	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,438 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 131,539 14,207 108,840 50,009 32,447 26,323 1,957 14,037 142,755 17,441 115,314
第版EC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,783	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 23,8799 28,390 11,535 6,548 8,246 468 3,589 32,526 4,161 28,364	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% IFY2021 Q3 26,668 26,088 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 20,621 9,9% 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,817	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 20224[4] Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1PY2022 02 33,044 9,652 9,542 -304 5,025 36,693 3,319 33,374	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 100.0% 100.9% 11.0% 10.0% 10.0% 10.0% 10.0%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MENNEL MARK Decrease 2,728 1,217 1,371 -112 650 2,216 -1,451 3,668	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -1.9% +10.9% +10.9% +14.4% +16.8% -1.8% +14.4% +14.9% +14.4% +14.9% +14.4% -30.4% +12.3% -30.4% -1.8%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1.2% ####################################	+4.6% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +22.4% +6.8% n.a. +0.1% n.a. #U vov #### % Change +14.7% +12.9% +15.7% +165.1% +40.0% +12.8% -20.2% +17.7% n.a.	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,498 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 FY2021 110,797 108,840 50,069 32,447 26,323 1,957 14,037 132,755 17,441 115,314
特別配任(I Merchandise EC タコゲンク事業(Shopping Business リユー本事業(Rouse Business アスクル BroB事業(ASKUL's BloB-related Business サービスE(Services EC その他(Others 素上収価 Coctat of sales 原元和スケー 信管理者 Sales promotion & advertising and promotional expenses 原元和スケー 信管理者 Sales promotion & advertising and promotional expenses その他の企力のより作用でよう つかいでグルスタの作用でよう のかいでグルスタの作用でよう のかいでグルスタの作用でよう のかいでグルスタの作用でよう のかいでグルスタの作用でよう のかいでグルスタの作用でよう スタッは何には、アンドル・スタッとは、	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% C1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 35,878 18,6% 2021年度 02 8,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% 19,2021 Q3 26,668 26,088 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349 - - - - - - - - - - - - -	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 20,621 9,9% 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1P/2022 02 33,044 9,652 9,542 -304 5,025 36,693 3,319 33,3745,679 -17,2%	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 100.0% 100.9% 42.8% 20.9% 111.0% 10.0% 10.0% n.a17.2% n.a.	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MENNEL PRIL MARIN PROTESSE / Decresse 2,728 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a. +10.9%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +2.2.4% +6.8% n.a. +0.1% n.a. 1bt vov #### % Change +14.7% +12.9% +15.7% -165.1% +40.0% +1.8% -20.2% +17.7% n.a.	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,498 87,268 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 131,539 14,077 108,840 50,069 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3%
第版EC Merchandise EC タコゲンク事業 Shopping Business リユー本事業 Reuse Business アスクル BtoB事業 ASKUL's BtoB-related Business サービスEC Services EC その他 Others 素上収価 Coctat of sales 販売費及D 一般管理等 Sales promotion & advertising and promotional expenses 原元党及び自身によっ つわからなる東京mass ・ スクルの総立の方角をは、9 つけい さられる東京mass ・ スクルの総立の方角をは、9 対象をEUTDA Trangin 東京教徒をBITDA Adjusted EBITDA Trangin 東京教徒をBITDA 「アングラードintech PayPayカード ^{11,12} PayPay Card ^{11,12} PayPay部デ ¹² PayPay Bank ¹² その他企立の一般管理等 Sales promotion & advertising and promotional expenses あた収益 での他の企政・中下intech その他の企政・中下intech その他の企政・中下intech その他の企政・中下intech その他の企政・中下intech での他の企政・中下intech での他の企政・中下intech での他の企政・中でintech のでのでのでは、日本のでは、12 「大きなどの中でintech をの他 Others あた正常では、日本の任意を研究 Sales promotion & advertising and promotional expenses その他の企政・リートでintech 「大きなどの手間を表す。13 対象技能をBITDA Adjusted EBITDA Adjusted EBITDA margin	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% C1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 35,878 18,6% 2021年度 02 8,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2%	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% 19,2021 Q3 26,668 26,088 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349 - - - - - - - - - - - - -	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 20,621 9,9% 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,7067,189 -23.7%	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1P/2022 02 33,044 9,652 9,542 -304 5,025 36,693 3,319 33,3745,679 -17,2%	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% 100.9% 100.9% 100.9% 11.0% 100.9% 100.9% 11.0% 100.9% 100.9% 11.0% 100.9% 100.9% 100.9%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MEN WILL MARK MICHAEL 1,252 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a. +10.9%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1,2% ####################################	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +22.4% +6.8% -0.1% ************************************	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,268 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9%	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 131,539 14,077 108,840 50,069 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3%
第版EC Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18.2%	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 23,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2%	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,596 18,596 19,5021 03 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179 28,3496,141 -23,0%	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 C1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 - 35,932 17,5% FY2022 02 33,044 33,344 9,652 9,542 -304 5,025 36,693 3,319 33,374	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	-2.256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% 前世早期比 加速期 koresse / Decresse 2,728 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% forming +9.0% +14.4% +16.8% n.a. +14.9% +6.4% -30.4% +12.3% n.a. n.a. n.a. n.a. n.a. n.a.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 	+4.6% +0.2% +0.2% +9.8% +68.7% +10.9% +5.7% +10.9% +6.6% n.a. +0.1% n.a. +11.7% +12.2% +14.7% +12.2% +15.1% -165.1% +40.0% +12.8% -20.2% +17.7% n.a159.5% -151.8%	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 20.4% 30.361 17.00 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9%	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 131,539 FY2021 110,797 108,840 50,009 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3%
第版EC Merchandse EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18.2%	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 23,799 28,390 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2% 221年度 02	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% [FY2021 Q3 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349 6,141 -23,0%	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% EPY2022 02 33,044 33,349 9,652 9,542 -304 5,025 36,693 3,319 33,3745,679 -17,2%	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 12.2% 10.0% 100.9%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% 耐性學配比 対益語 bcrease / Decrease 2,728 2,841 -252 1,217 1,371 -112 -650 2,216 -1,451 3,668 - 1,509 6,5%	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a3.9% +10.9% +14.4% +16.8% n.a. +14.9% +16.4% -30.4% +12.3% n.a. n.a. n.a. n.a.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 - 53 -1.2% ####################################	+4.6% +0.2% +0.2% +9.8% +68.7% +0.2% +10.9% +10.9% +22.4% +6.8% n.a. +0.1% n.a. +0.1% -14.7% +17.7% +12.9% +15.7% -165.1% +40.0% +17.7% -20.2% +17.7% n.a159.5% -151.8%	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,268 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% \$MBI FY2020	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 FY2021 110,797 108,840 50,089 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3%
第版EC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18.1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18.2%	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 23,5,878 18,6% 2021年度 02 8,799 28,330 11,535 6,548 8,246 4,161 28,364 15,022 9,546 33,2% 2021年度 02	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% IFY2021 Q3 26,668 26,088 13,618 8,279 4,191 579 3,398 31,528 3,179 28,3496,141 -23,0% IFY2021 Q3 6,105	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1PY2022 02 33,044 33,349 14,154 9,652 9,542 -304 5,025 36,693 3,319 33,374 -7,6,679 -17,2% 1PY2022 02 5,806	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% n.a. 100.0% 100.9% 100	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MENNEL MARI 252 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5% MENNEL MARI MICHARI MICH	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% n.a3.9% n.a3.9% +10.9% +14.4% +16.8% -30.4% +14.4% +14.9% +12.3% -30.4% -12.3% -30.4% -30.5%	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +10.9% +10.1% -	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,268 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% \$	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
第版EC Merchandee EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18,2%	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 2 35,878 18,6% 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 32,246 4,979 956	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 20,621 9,9% Q4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1P/2022 02 33,044 5,025 36,693 3,319 33,3745,679 -17,2% 1F/2022 02 5,806 1,310	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% 10.0% 1	-2.256 -419 708 2.640 -391 -108 2.153 2.721 -5681,464 -0.7% MEN WILL MARK PACTURE 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5% MEN WILL MARK MARK MEN WILL MARK MEN WILL MARK MARK MEN WILL MARK MEN WIL	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -1.3.9% -0.8% -1.4.1% -1.2.3% -1.2.3% -1.2.3% -1.3.4% -1.4.9% -1.4.4% -30.4% -1.2.3% -1.2	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +10.9% +10.1% -	269,844 63,199 267,357 15,790 139,024 329,683 310,322 80,853 229,469 -2,910 152,298 87,298 87,298 11,819 71,130 6,772 64,358 -1,612 19,116 27,9% 3888,157 3,865	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
第版EC Merchandae EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18,2% Q1 4,853 1,389 4,060	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 2 35,878 18.6% 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2% 2021年度 02	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 20,621 9,9% 427,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,998 33,056 88,853 94,475 27,775 66,699 35,932 17,5% 1P/202 2 33,044 33,349 14,154 9,652 9,542 -304 5,025 36,693 3,319 33,3745,679 -17,2% 2 5,806 1,310 5,199	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% 10.0%	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -568 -1,464 -0.7% MEN WILL MARK PROCESSE / Decresse 2,728 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5% MEN WILL MARK PICTORE / Decresse 294 51 530	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -1.4.0% +10.9% +10.9% +1.4.% +1.4.% +14.4% +16.8% -30.4% +12.3% -7.8.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 53 -1,2% ####################################	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +2.2.4% +6.8% n.a. +0.1% n.a. Hb YoV #### % Change +14.7% +12.9% +15.7% -165.1% +40.0% +1.8% -20.2% +1.7.% n.a159.5% -151.8% lb YoV ##### % Change +16.6% +37.1% +51.3%	269,844 63,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 87,298 87,298 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% 18,157 3,865 12,192	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926
第版EC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18,2% Q1 4,853 1,389 4,060 428	73,771 13,608 67,498 4,740 33,004 84,072 85,159 22,696 62,462 2 35,878 18.6% 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2% 2021年度 02	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,5% 1FY2021 Q3 26,668 8,279 4,191 579 3,398 31,528 3,179 28,3496,141 -23,0% 1FY2021 Q3 6,105 1,214 3,399 514	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 20,621 9,9% 24 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2%	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,988 33,056 88,853 94,475 27,775 66,699	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% A.a. 17.5% A.a. 17.5% 100.9% 42.8% 29.2% 28.9% 100.9% 111.0% 100.9% 1.2.2% 111.0% 100.9% 1	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MEM WILL MARK MORE ARE 1,252 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5% MEM WILL MARK MEM WILL	-2.8% -3.0% +1.0% +49.3% -1.2% +2.3% +10.9% -0.8% -0.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236 53 -1.2% ####################################	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9%	269,844 63,199 267,357 15,790 139,924 329,683 310,322 80,853 229,469 -2,910 152,298 87,298 87,298 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% 18,157 3,865 12,192 736	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 131,539 131,539 14,0797 108,840 50,069 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3% 22,471 4,924 16,219 2,225
第版EC Merchandae EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 - 35,514 18,1% Q1 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18,2% Q1 4,853 1,389 4,060 428 3,631	73,771 13,608 67,498 4,740 33,004 48,072 85,159 22,696 62,462 35,878 18.6% 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2% 2021年度 02 4,979 956 3,435 421 3,013	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18.5% 15,72021 23 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179 28,3496,141 -23,0% 1FY2021 Q3 6,105 1,214 3,399 514 2,884	80,445 13,714 71,434 4,565 38,455 91,496 110,425 40,971 69,453 - 20,621 9,9% 4 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2% 4 6,532 1,363 5,324 859 4,464	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,938 33,056 88,853 94,475 27,775 66,699 - 35,932 17,5% 17,5% 17,202 02 33,044 9,852 9,842 -304 5,025 36,693 3,319 33,3745,67917,2% 187202 02 5,806 1,310 5,199 467 4,731	80.1% 37.5% 6.6% 36.0% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% n.a. 17.5% 100.9% 1	-2,256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MIENNIE MORENSE 2,728 2,841 252 1,217 1,371 -112 650 2,216 -1,451 3,668 - 1,509 6.5% MIENNIE MORENSE 294 51 530 167	-2.8% -3.0% +1.0% +49.3% -1.2% -0.1% +2.3% +10.9% -0.8% -0.8% -0.8% -1.4.9% +10.9% +1.8% +1.8% +1.4.9% +1.4.9% +1.4.9% -30.4% +1.2.3% -7.87.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +2.2.4% +10.1% -10.1%	269,844 63,199 267,357 15,792 139,924 329,683 310,322 80,853 329,469 -2,910 152,298 87,288 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% ####################################	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 - 131,539 131,539 140,797 108,840 50,069 32,447 26,323 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10.3% all Year FY2021 22,471 4,924 16,219 2,225 13,994
等数にCC Merchandise EC	74,810 14,034 71,161 2,837 33,134 85,223 88,023 25,380 62,643 25,380 62,643 27,599 27,293 11,450 8,023 7,819 305 3,479 29,956 3,172 26,7835,025 -18,2% Q1 4,853 1,389 4,060 428 3,631	73,771 13,608 67,498 4,740 33,004 4,740 84,072 85,159 22,696 62,462 35,878 18.6% 2021年度 02 28,799 28,330 11,535 8,548 8,246 468 3,589 32,526 4,161 28,364 15,022 9,546 33,2% 2021年度 02 4,979 956 3,435 421 3,013	87,380 15,130 71,755 5,526 33,913 88,882 98,403 31,036 67,366 - 39,524 18,596 19,2021 Q3 26,668 13,618 8,279 4,191 579 3,398 31,528 3,179 28,349 - - - - - - - - - - - - -	80,445 13,714 71,434 4,565 38,452 91,496 110,425 40,971 69,453 - 20,621 9,9% 41 27,730 27,126 13,464 7,596 6,065 604 3,570 38,744 6,926 31,8179,771 -35,2% 46 6,532 1,363 5,324 859 4,464	79,392 14,052 73,379 5,357 33,447 88,961 92,322 25,054 67,268 - 37,396 18.2% 2022年度 Q1 30,316 30,507 13,901 8,435 8,170 -191 4,374 34,476 4,770 29,706 - - - - - - - - - - - - - - - - - - -	164,856 77,136 13,832 74,087 7,938 33,056 88,853 94,475 27,775 66,699 - 35,932 17,5% 17,202 2 2 33,044 9,852 9,842 -304 5,025 36,693 3,319 33,3745,679 -17,2% 1,110 5,199 467 4,731	80.1% 37.5% 6.6% 3.9% 16.1% 43.2% 45.9% 13.5% 32.4% 17.5% 100.9% 42.8% 29.2% 28.9% 100.9% 111.0% 100.9% 1 100.0% 22.6% 88.5% 8.0% 81.5%	-2.256 -419 708 2,640 -391 -108 2,153 2,721 -5681,464 -0.7% MINERAL MINERA MINERAL MINERA MINERAL MINERA MINERAL MINERAL MINERAL MINERAL MINERAL MINERAL MINERAL M	-2.8% -3.0% +1.0% +49.3% -1.2% +2.3% +10.9% -0.8% -0.8% -0.8% -0.8% -1.8% +10.9% +10.	3,365 23 6,589 3,258 51 4,780 9,316 5,079 4,236	+4.6% +0.2% +0.2% +0.2% +0.2% +0.2% +10.9% +10.9% +10.9% +2.4% +10.1% -7.7% +10.1% -7.8% +10.1% +10.	269,844 63,199 267,357 15,790 139,924 80,853 310,322 80,853 329,469 -2,910 152,298 87,268 87,268 42,782 31,700 12,785 170 11,819 71,130 6,772 64,358 -1,612 19,116 21,9% 18,157 3,865 12,192 736 11,456	316,408 56,488 281,849 17,669 138,505 349,675 382,011 120,085 261,926 131,539 ## Year FY2021 110,797 108,840 50,089 32,447 26,923 1,957 14,037 132,755 17,441 115,314 15,022 -11,391 -10,3% ## Year FY2021 22,471 4,924 16,219 2,225 13,994

Zホールディングス株式会社 2022年度第2四半期 セグメント別連結損益計算書 推移表 (IFRS)

単位: 百万円 | Unit: JPY Million 当四半期 売上高比率 % of Revenue 調整額³ | Adjustment³ 売上収益 -3,855 -4,148 -4,881 -5,086 -4,610 -4,808 n.a. -197 n.a. -660 n.a. -12,790 -17,971 売上原価 -2,895 -2,844 -2,928 n.a. n.a. n.a. 74 販売費及び一般管理費 24,037 22,560 40,434 23,223 2,013 +8.7% 1,198 +5.0% 81,474 106,781 trative expenses 販売促進·広告宣伝費 330 1 637 2 400 3.753 1.078 255 n.a. -822 -76.3% -1 382 -84 4% 2 467 8 123 その他販管費 36.680 22.145 19.418 22,400 20.159 24.980 n.a. 2.835 +12.8% 2.580 +11.5% 79.006 98.658 77 Cither is --- Other is --n.a. n.a. n.a. Other income and 調整後EBITDA¹ -9,349 -29,168 -9,726 -10,262 n.a. -536 -43,886 調整後EBITDAマージン n.a. n.a. n.a. n.a.

販売者及び一般管理者の内訳 | SG&A Breakdown

	2021年度 FY2021				2022年度 FY2022		当四半期	前四半期比 QoQ		前年同四半期比 YoY		通期 Full Year	
販売費及び一般管理費の内訳 SG&A Breakdown	Q1	Q2	Q3	Q4	Q1	Q2	売上高比率 % of Revenue	增減額 Increase / Decrease	增減率 % Change	增減額 Increase / Decrease	增減率 % Change	FY2020	FY2021
81 人件費 Personnel Expenses	53,519	54,625	56,703	72,109	60,349	61,062	15.5%	713	+1.2%	6,437	+11.8%	137,283	236,956
82 減価償却費及び償却費 Depreciation and Amortization	33,818	32,258	33,147	34,053	34,378	34,078	8.6%	-300	-0.9%	1,820	+5.6%	101,180	133,278
83 販売促進費 Sales Promotion Costs	28,872	27,417	33,175	51,853	29,912	30,878	7.8%	966	+3.2%	3,461	+12.6%	94,867	141,318
業務委託費 Business Commissions	26,117	28,671	27,686	31,196	29,962	30,171	7.7%	209	+0.7%	1,500	+5.2%	73,222	113,672
85 荷造運賃 Packing and Freight	13,826	13,702	14,516	14,027	14,580	13,964	3.5%	-616	-4.2%	262	+1.9%	51,170	56,073
86 支払手数料 Commission Exepenses	10,200	10,650	11,965	11,964	11,667	12,416	3.1%	749	+6.4%	1,766	+16.6%	19,527	44,781
通信費 87 Communication Charges	7,542	7,329	7,357	7,478	7,808	8,335	2.1%	527	+6.7%	1,006	+13.7%	15,691	29,708
88 広告宣伝費 Advertising and Promotional Expenses	6,478	7,986	12,349	15,199	7,397	8,161	2.1%	764	+10.3%	175	+2.2%	14,763	42,012
89 情報提供料 Content Provider Fees	4,562	5,323	5,542	5,937	5,668	7,135	1.8%	1,467	+25.9%	1,812	+34.0%	15,862	21,366
90 ライセンス料 License fees	3,435	3,754	4,009	4,546	5,186	5,294	1.3%	108	+2.1%	1,540	+41.0%	9,270	15,746
91 その他 Others	14,028	16,384	15,289	21,988	11,688	18,588	4.7%	6,900	+59.0%	2,204	+13.5%	59,129	67,676
92 合計 Total	202,397	208,099	221,738	270,350	218,595	230,082	58.3%	11,487	+5.3%	21,983	+10.6%	591,964	902,586

タセガイントの主か中間・ロ・・・・	

各セグメントの	主な内訳 Business Segm	nent Breakdown								
		ディスプレイ広告 Display Ads		「LINE VOOM」, 「LINE NEWS」、「トークリスト」、「Talk Head View」、「Talk Head View Custom」、その他 LINE VOOM, LINE NEWS, Char List, Talk Head View, Talk Head View Custom, etc.						
	LINE広告 LINE Ads	アカウント広告 Acc	count Ads	「LINE公式でカウント」、「LINEプロモーションスタンプ」、「LINEで応募」、「LINEデラシ」、その他 LINE Official Account, LINE Promotion Sticker, LINE de Obo, LINE Fyer, etc.						
		その他広告 Other A	Ads	「ライブドアプログ」、「LINEバイト」、その他 livedoor Blog, LINE Part Time Jobs, etc.						
メディア事業 Media		検索広告 Search A	Advertising	Yahool広告「検索広告」 Yahool JAPAN Ads "Search advertising"						
Business		ディスプレイ広告 Programmatic Advertising		Yahoo!広告「ディスプレイ広告」(運用型)等 Yahoo! JAPAN Ads "Display advertising" (Programmatic-based), etc.						
		Display Advertising	予約型広告 Reservation Advertising	Yahoo!広告[ディスプレイ広告] (予約型)等 Yahoo! JAPAN Ads "Display advertising" (Reservation-based), etc.						
	その他 Others	LINE		「LINE スタンブ」、「LINE GAME」、「LINE LIVE」、「LINE LIVE」、「LINE MUSIC」、「LINE マンガ」、その他 LINE Stickers、LINE GAME、LINE Fortune、LINE LIVE、LINE MUSIC、LINE Manga、etc.						
		ヤフー Yahoo Japan		「ebookjapan」、不動産関連、「Yahoo!ロコ」、その他 ebookjapan (e-books), Real estate-related services, Yahool JAPN Loco, etc.						
	物版EC!	ショッピング事業 Shopping Business		「Yahoo!ショッピング」、「PayPayE-ル」、「ZOZOTOWN」、「LOHACO」、「チャーム」、「LINE ショッピング」、「LINE FRIENDS」、「LINEギフト」、「MySmartStore」、「Yahoo!マート by ASKUL」、「LIVEBUY」、海外EC Yahoo! JAPAN More Day Pay Mail、ZOZOTOWN、LOHACO、Charm、LINE SHOPPING、LINE FRIENDS、LINE GIFT、MySmartStore、Yahoo! JAPAN Mart by ASKUL、LIVEBUY、Overseas EC						
	Merchandise EC	リユース事業 Reuse	e Business	「ヤフオク!」、「PayPayブリマ」、「ZOZOUSED」 YAHUOKU!, PayPay Flea Market, ZOZOUSED						
コマース事業 Commerce		アスクル BtoB事業	ASKUL non-consolidated online BtoB business	「ASKUL」、「SOLOEL ARENA」等 ASKUL, SOLOEL ARENA, etc.						
Business	サービスEC Services EC			「Yahootトラベル」、「一体トラベル」、「LINEトラベル(台湾)」、その他「Yahool JAPAN Travel, Iliyu Travel, LINE TRAVEL (Taiwan), etc.						
	その他 Others			プレミアム会員、アスクル BtoD事業(インケーネット経由以外)、パリューコマース、その他 Premium membership, ASKUL non-online BtoB business, ValueCommerce, etc.						
		PayPayカード PayPay Card								
戦略事業	フィンテック Fintech	PayPay銀行 PayP	Pay Bank							
Strategic Business		その他金融 Other F	Fintech	PayPayPセットマネジメント、「PayPay(まけん」、マグネマックス、「LINE Pay」、「LINE 近男」、「LINE エファ」、「LINE ボファトマネー」、「LINE BITMAX」、「LINE NFT」、その他 PayPay Asset Management, PayPay Insurance, Magne-Max, LINE Pay, LINE Socue, LINE Socue, LINE Pocket Money, LINE BITMAX, LINE NFT, etc.						
	その他 Others			Al, 「LINE Search」、「LINEへルスケア」、その他 [Al, LINE Search, LINE Healthcare, etc.						

海外ECの主なサービス・商品:「LINE SHOPPING(台湾・タイ)」、「GIFTSHOP」、「EZ STORE」、「QUICK EC」、「MyShop」、「LINE MAN」他 | Major services/products of overseas EC: LINE SHOPPING (Taiwan, Thailand), GIFTSHOP, EZ STORE, QUICK EC, MyShop, LINE MAN, etc.

- 建設「Notes

 1 用意味色打り人 常業利益・減極側部別公信却即よ日口の課題項目

 EBTDA調整項目 常業では、場所のが、非核かつ非現金の部分開発(図言質質整理制、共開研条、株式機関費用、控制取得差異素、その意味金の提出が非常支援項(一時的な引出金等)等)

 Applied EBTDA (Desting) income * Deprecation & amortization * EBTDA adjustment liens

 EBTDA adjustment liens: Gain/loses on non-entering and non-can binarisations within operating reviews and operates (loss on referement of fixed assets, impairment losses, slock compensation expenses, losses/gains on stepacquisition, other transaction

 I 開発性形式 (BMR) (AMR) (BMR) (BM

- unted for using the equity method with regard to Demae-can Co., Ltd., to the recoverable amount
- PRIPOY Cord Congression charged its take came from YL Card Corposition on October 1, 2021
 日本高単純教師の開催するPRIPOW The Congression Canaged its take came from YL Card Corposition on October 1, 2021
 日本高単純教師の開催するPRIPOW The Card Congression Canaged its Ca